

30th January 2018

To Whom It May Concern

Letter of Authorization

**EXFO Inc.** ("EXFO"), a Canadian corporation, with its head office situated in Quebec City, province of Quebec, Canada, incorporated pursuant to the Canada Business Corporation Act whose shares are listed on Toronto Stock Exchange (TXF:EXF) and on the NASDAQ (NASDAQ:EXFO), is recognized expert in global optical communications industry through the design and manufacture of advanced and innovative test, measurement and monitoring equipment for network service providers, system vendors and component manufactures, hereby certifies that

**Tehencom Ltd.**

Company based in Ukraine 03039, Kiev, Lobanovskogo ave., 119, off. 514 Phones: +38 (044) 338-11-77, +38 (097) 650-11-77, +38 (095) 650-11-77 **is authorized EXFO distributor for wireline and wireless portfolio** and EXFO network monitoring solution for territory of Ukraine covering sales, support, warranty and afterwarranty authorized repairs of EXFO product.

This appointment shall remain valid until August 31st, 2018 (end of fiscal year with annual renewal).

Should you need further information or clarification, please do not hesitate to contact Mr. Vratislav Blažek, Regional Sales Manager, Eastern Europe, Russia and CIS (+420 720 592 592).

Yours Sincerely,



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**Vratislav Blažek**, dipl. Ing.  
Regional Sales Manager  
Eastern Europe, Russia and CIS countries  
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